

Fine COASTAL LIVING

Distinctive Service... Exceptional Style

The 2007 Year-End Real Estate Report

Below numbers include all single-family homes (stick-built, condos, townhomes, etc). Numbers are based on the WRAR MLS. Wilmington began 2007 as a buyers market with over 10 months of listing inventory available. This dropped to seven months in the spring and wrapped up with over 12 after the holidays. While the number of sold homes fell last year and days on market were up, it looks the average sold \$/square foot has continued to rise and that is great news!

Zip Code	Year	# of Homes Sold	Avg. Days on Market	Avg. List Price	Avg. Sold Price	Avg. Sold \$/Sq. Foot	Avg. % of List Price
28401	2004	369	120	\$143,128	\$139,065	\$113	97%
	2005	468	61	\$169,968	\$166,226	\$127	98%
	2006	404	63	\$185,170	\$177,160	\$139	95%
	2007	302	84	\$207,472	\$197,118	\$154	95%
28403	2004	688	99	\$182,702	\$177,921	\$101	97%
	2005	759	57	\$213,291	\$208,072	\$123	98%
	2006	630	44	\$243,644	\$236,585	\$147	97%
	2007	468	82	\$256,811	\$248,421	\$155	97%
28405	2004	850	81	\$214,216	\$208,262	\$103	97%
	2005	983	57	\$284,183	\$280,805	\$133	98%
	2006	686	71	\$328,686	\$321,376	\$158	98%
	2007	598	102	\$366,859	\$351,609	\$161	96%
28409	2004	872	82	\$268,035	\$261,597	\$114	98%
	2005	777	42	\$308,634	\$303,108	\$133	98%
	2006	702	54	\$327,708	\$320,094	\$149	98%
	2007	532	92	\$338,401	\$325,772	\$151	96%
28411	2004	1159	73	\$244,982	\$239,553	\$123	98%
	2005	1187	41	\$292,082	\$288,390	\$146	99%
	2006	986	47	\$338,676	\$331,163	\$162	98%
	2007	827	91	\$331,167	\$321,757	\$155	97%
28412	2004	1197	74	\$159,794	\$158,411	\$96	99%
	2005	1272	39	\$196,918	\$195,560	\$116	99%
	2006	1032	52	\$223,924	\$220,952	\$137	99%
	2007	787	86	\$239,999	\$234,329	\$139	97%
28443	2004	410	105	\$198,551	\$195,927	\$104	99%
	2005	667	72	\$239,431	\$237,724	\$119	99%
	2006	526	81	\$291,751	\$287,827	\$134	99%
	2007	381	117	\$301,984	\$290,672	\$139	96%
28451	2004	533	95	\$145,674	\$144,327	\$87	99%
	2005	815	59	\$182,231	\$181,543	\$103	99%
	2006	993	38	\$214,591	\$213,485	\$121	99%
	2007	893	74	\$222,004	\$220,918	\$130	99%
ABOVE TOTALS	2004	6078	85	\$202,136	\$197,989	\$111	98%
	2005	6929	51	\$240,453	\$237,403	\$131	99%
	2006	5960	54	\$271,060	\$265,744	\$149	98%
	2007	4788	89	\$283,691	\$275,251	\$152	97%

